Conference of Institute Workers.

On Friday, November 20, there was a meeting held at the College a conference of all the workers for the coming winter. There were present, besides officers of the College: William B. Hall, Hamborg; R. E. Bowles, H. S. Law; C. B. Charles, Hanger; E. W. Cowdry, Ichabod; J. H. Brown, Climax; H. E. Van Norman, Agricultural College.

The conference occupied the afternoon and evening and was presided over by Hon. C. J. Monroe, of South Haven, who emphasized in his opening address the importance of supplying the institute fund as to return the largest possible value to the people. He stated that in the case of the former, the first of the kind held in the state, together with the "round up," which has already proved itself a success, was of the utmost importance. He then moved that the next step be to do the first thing. The final topic on the program was a "model lecture," by Professor Clinton D. Butterfield, "The Art of Butter-Making." The lecture was delivered in the professor's usual effective manner and was well received. Following came a discussion on the topic by J. H. Brown, H. E. Butterfield, Mrs. Mayo and A. M. Kellogg, of Battle Creek, next spoke on "Women's Sections." Michigan is the only state in which these sections have been formed. Women discussing things better when by themselves. These sections are doing a great work, but there is much to consider in their management. The conductor should mention the section in the general session and give an outline of the work done, so that the section itself it is of the utmost importance that everyone be made to feel that she has a part in all the work and formalities are avoided. Most women are unaccustomed to the routine of a public meeting, and the ordinary formalities kill the enthusiasm and every member would as much as possible by persons in the audience. Encourage city women to come in. There is a great need for barrier between the city and the country, which is entirely ideal and ought not to exist. When the city and the country woman each understands the other each will better appreciate her own blessings and be more happy and contented.

"Advertising M. A. C. and the Experiment Station" was presented by Professor Cowdry, who said:

1. Don't wind up a speech with an advertisement.
2. Send with each item the names of persons to whom that particular item will be sent, except, perhaps, of persons with grown children.
3. Get acquainted with the boys and take the names of persons to whom the illustrations are numerous they may be displayed with other exhibits in the same way. These sections are doing a great work, but there is much to consider in their management. The conductor should mention the section in the general session and give an outline of the work done, so that the section itself is of the utmost importance that everyone be made to feel that she has a part in all the work and formalities are avoided. Most women are unaccustomed to the routine of a public meeting, and the ordinary formalities kill the enthusiasm and every member would as much as possible by persons in the audience. Encourage city women to come in. There is a great need for barrier between the city and the country, which is entirely ideal and ought not to exist. When the city and the country woman each understands the other each will better appreciate her own blessings and be more happy and contented.

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At the evening session the first topic on the program was the "question box," presented by R. M. Kellogg, of Three Rivers. Many cannot speak, but all can ask questions. Would have blank slips in the bands of everyone and let the good hands be written during the reading of a paper, while the thought is in mind. Mr. Cowdry: At our institutes we often open with the question box and occupy half an hour in this manner before the regular session begins. J. N. Cowdry, on the "Getting Acquainted with the Farmers," emphasizing the necessity of this acquaintance, the helpful, fraternal feeling necessary to bring it about, and the useful results from such intercourse, both during and after the period is over, said it is the best way to do all this. It fixes the date and places, adresses the institute, and print the papers. The people of the locality have little part in the program, and "discussion" consists in asking the speakers questions. In Ohio the local society does everything but select the date and state speakers. The topics are chosen from a list furnished by each speaker. The state assumes the responsibility of the section whatever except to furnish certain speakers at the time appointed. In Michigan the faculty seven, for its part of the program and assume general direction of the program, but leaves the remainder of the program, the local arrangements, to the speakers. The stage of the hands of the Institute Society.

Going Back to Japan.

Gordon H. Thurn

On the 18th of November, Frank Yebina, '96, started on his return to his home in Ammon Amore Ken, Japan, after an absence in this country of nearly ten years. All who knew this gentle, earnest, wholesome young man were sorry to see him go from among us, and if his success in his native country is in proportion to the good wishes of his friends at M. A. C, he will accomplish great things.

From the time he was a boy Mr. Yebina was filled with a ambition to do and to elevate himself to the lowest cast in his country, the tillers of the soil. Born a soldier, at the age of 16 he renounced his cast, gave up the spirit of individualism in society, "lost his caste". It is perfectly proper to say all that is doing. In the section itself it is of the utmost importance that everyone be made to feel that she has a part in all the work and formalities are avoided. Most women are unaccustomed to the routine of a public meeting, and the ordinary formalities kill the enthusiasm and every member would as much as possible by persons in the audience. Encourage city women to come in. There is a great need for barrier between the city and the country, which is entirely ideal and ought not to exist. When the city and the country woman each understands the other each will better appreciate her own blessings and be more happy and contented.

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The Union Literary society gave a formal dancing party in its rooms on Wednesday evening. The literary program of the evening, which was given before dancing, began with a song by G. F. Richards, a selection from Chas. Dudley Warner by W. B. Nevin, a selection of music by the quartet; the society paper by L. S. Munson, and a criticism of the exercises by Prof. Babcock. Among the alumni who returned to enjoy the party were C. H. Briggs, '96, from the U. of M.; J. T. Berry, '96, from Cass City, and L. G. Brooks, '92, from Detroit.

About 200 guests, many of them from the city, enjoyed the reception given by Miss and Mrs. Robert E. Smith and Prof. and Mrs. Well at the residence of the latter on Tuesday evening. The reception was given in honor of Prof. Barrows' mother, who has been visiting here for a week. The rooms were nicely decorated with roses, smilax, chrysanthemums, and foliage plants, and the Ideal Harp Orchesters added to the pleasure of the evening by rendering delightful music. In the dining room, which was in charge of Mrs. Yoder, refreshments were served by Misses Cornelia Wardwell, Charlotte Agnew, Ethel Reynolds, Edith Allman and Pearl Kedzie.

Quite a large College force started for Institute work yesterday—Dr. Beal, Professors Kedzie, Taft, Hedrick, Mumford, and Messrs. Gunson, True and Dean. Prof. Taft and Mr. Gunson will first attend the meeting of the State Horticultural Society in Grand Rapids, where the former will read a paper on "Education of Horticulturists," and the latter a paper on "Home Florist's Problems." At this same meeting Hon. C. W. Garfield will give the address of welcome, "The Retroспект," to which Hon. C. J. Monroe will give a response. Nine institutes will be held during the week, at the following times: Cass City, 7:30 p.m.; Harper, 8:30; Kalamazoo, 10:30; Harbor Springs, 6 p.m.; Traverse City, 9:30; Grand Rapids, 7:30; and Rose City, 8; 1:30 p.m.

The Abbot Hall girls enjoyed their first Thanksgiving dinner at M. A. C. rooms of Prof. Wheeler and Mrs. Woodworth. At 2 o'clock an elaborate dinner was served in the Wheeler dome room. At each guest's place was a souvenir menu card, the handwriting of Miss Ina Baker, who was also a member of the party. After dinner, the remainder of the afternoon and evening was spent in recounting the events of "Auld Lang Syne" and in the game of music, music and dancing.

The Abbot Hall girls enjoyed their first Thanksgiving dinner at M. A. C. In the evening a few of the boys were invited in and a general good time ensued, in which games played an important part.

About fifteen of the boys spent the day in Kalamazoo playing foot ball.
The Association of Agricultural Colleges and Experimental Stations.

Annual meeting at Washington, D.C., Nov. 10 and 11, 1896.

For half a century the old Atterbury and Lansing and Washington has some special attraction not possessed by the others. There is, or one that is not of this kind in the scene, one that one does not pass through cultivat

extremely fertile and is in a high state of cultivation, as is evidenced by the magnificent farm buildings and the gen-

Mountains, with their coal mines and immense iron and steel foundries and factories.

Ohio, by way of Mansfield and Allegheny and through the Allegheny Mountains, with their coal mines and iron and steel factories and factories.

through the city, which shelters that

is a broad valley broken by a succession of lower mountains on the right of us is a broad valley broken

magnificent buildings and immense beautiful parks, fine school systems, overlooking a wide valley illumined in all

the country is level, rich, well watered and well tilled. The Pennsylvania D. C. for one season at least, was also

A. C. for one season at least, was also

Erwin F. Smith, who studied at M.

He has been at work in the sciences in this institution for many years and is doing a grand work. He needs

other, which might have accounted for

Mr. Smith is a great walker and has the map of Washington at his toes ends. There is said to be one part of the city that visits more frequently than

and breathing places, each with its monument of some hero or statesman, and well provided with of the

D. Groesbeck, '92w, smiling as ever, and enjoying the climate of the semi-

has given it the

it was enough for

no mystery to me. Groesbeck

the apparatus, it was enough for

turing the conditions of the time) we could expect to have sold in a month.

He has a great talent for making umbrella ribs out of strips of

people highest in authority in the de-

the apparatus for the measurement of salts in solution in the region of the

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The MAPES CLOTHING CO.

207 and 209 WASHINGTON AVE., SOUTH.

Our $5.00 Suit and Overcoat Sale was a big bid for

We are getting despairing and bound to make business if we don't make a cent and be happier and more successful than ever.

The Mapes Clothing Co.

207 and 209 Washington Ave., South

We are offering more solid inducements, more genuine and unmatchable bargains than any house in the state.

FURNISHING GOODS

We are offering more solid inducements, more genuine and unmatchable bargains than any house in the state.

THE M. A. C. RECORD.

8
The Duties of the Conductor.

By Hon. Chas. W. Garfield.

I have no model conductor in mind, and I shall treat you all as if you were conductors, or to be conductors, in what I shall say. And when I say you shall do certain things, please do not consider me mandatorv, but regard it simply as a method of speech, simply as a method of speech.

If I could pick out my model conductor I would not have a man that could sing a song, but a man that could sing a song with a good laugh. There are times when a laugh is contagious. I have before now met with conductors that had such a hearty good nature about them that their laugh was just catchable. Conductors should have them always in his pocket, in their bundle in your pocket. When you go away from there, if they are not caught. Step to him and say: "I want to see your name and address." Then he will write you. I have been told by the conductor that Mr. So
to give them in such a way that the
is fairly well equipped for his journey.

Another useful accompaniment is the

and may not have a single institute worker

He wants to put them upon a

"I would like your name and address."

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an atmosphere of harmony connected with the institute. It may be done with a song, with a devotional exercise, with a prayer, or by telling an interesting incident of some kind; but let there be something to start with to bring the conductor into harmony with the institute. If once an institute is started off smoothly in the proper condition of mind to receive everything well, we have that which will help us to glean the best. There are towns in which I would not mind of having a primer, but a pleasing incident connected with institute work, some reminiscence, perhaps, of the institute, would, I think, be better. The prefectory address should always be made by the conductor, and should be characterized by earnestness and enthusiasm. And there are certain men on the institute crew, the institute corps or force, that the people have not met. They have never seen their names before, some of them. It seems to me that the conductor should outline sometimes the character of his force, say something about the men that are to make the impression upon that institute. If Professor Smith is to be at an institute, say that he is the professor of agriculture at the Agricultural College and Director of the Experiment Station; that he has long been an expert dairyman, and that they will understand everything he says to them. If Dr. Kedzie comes to the front it is well to say that he has been connected a long time with the Agricultural College, and has made a great impression. If Mr. Merrill is to be a member of the institute crew, say that he is a successful fruit-grower, and that he has come up from the prairie. Then people can appreciate better what these men have to say.

As I said, the institute conductor should arrive at the first session. The conductor of the institute should be at the institute when it opens if no one else is there. The oil can should always be in the hands of the conductor. He is the man to look after the machinery to notice the first break, the first piece of Creed, the first person connected with the institute, and if he is not there, there is something lacking in the conductory.

Unnecessary noise should be noticed by the conductor and quieted without ostentation. Inattention should be noticed, and if it is on the part of young people, it should be quelled; if on the part of elderly people, something can be done in a very quiet way by just calling attention to the fact that they are missing something.

The long-winded man should be shut off. If you cannot do it in one way, do it in another; and if you have to teach an object lesson with regard to the rights of others, teach it clearly and distinctly. Do it so that an impression will be made that it is not to talk too long, because it is intruding upon the time of others. These things are perhaps as important to teach as to teach that the milk must be good.

**INTRODUCTIONS.**

A matter of a good deal of importance is the matter of introductions. I have known an institute worker, who was just full of good things that he could give out, to go to the hotel and stay until just time for him to give his talk, and to have immediately after.

Now, this is all wrong, and the conductor should see that introductions are made. The conductor, as far as his force is concerned, should be an autocrat, and should be so recognized by the institute force.

The matter of exhibits, it seems to me, should be thought of by the conductor in advance. There are a number of things that can be utilized. Some people cannot talk without they have an ear of corn or a potato in their hands. The exhibit may consist of anything peculiar to that locality, or that can be made useful in illustrating anything connected with the work of the institute.

I think we ought to have an enrollment in some way or other. I do not know just how to compass it, but it is a thing to think of. The newspaper men will tell you that names are worth dollars to them. So it is to the Superintendent of Institutes and to the Agricultural College.

In closing up the institute there should be caper-bread and the utmost good feeling. Never let the institute die out; never let the instructor drop your hand as a conductor. Always have in mind that the result of the institute depends largely upon the attitude of mind the people have in regard to it when they go away. Let them go away happy, interested. So I should avoid having an acrimonious discussion just at the close of the institute. If anything of that kind comes up, bury it in some way, so that there shall be left a pleasant aroma after the institute is closed. Always impress the people with the very close the importance of a higher, richer, nobler, and more contented rural life. Never leave a tendency without making some particular impress for that locality—something that everybody in that audience will remember. Some member of your institute force may do it, but somebody ought to learn something that will stay with all of the people. There ought to be some impress made upon the community itself.

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News from Graduates and Students.

That new silk hat that Geo. Richmond wears has been charged to the bank, Otsego county, and has been paid for by the grad. of a Teachers' Agency at Ann Arbor.

Frank Yebina, '95, on his way to Japan, stopped long enough at Pueblo, Colorado, to see the wonderful Filter Co., of Dayton, Ohio.

Prof. Henry Thurtell, '88, of the New England College, has 35 associate editors. Of these 35 specialists selected from all fields of literature, science, art and theology, M. A. C. alumni are represented by two men: Liberty H. Bailey, '96m, on agriculture, horticulture and forestry, and Charles E. Barlow, '93m, on botany and vegetable physiology.

J. F. Merkel, with '97, writes from Milwaukee: "I take great delight in reading the Reunion. For it keeps me in close connection with the College, and, indeed, I do not wish to forget her very soon. I often wish I could have stayed and graduated. Only one feels the lack of good education when he comes to need it." Hundreds of others who have dropped out have wished as Mr. Merkel does.

A. C. Redding, '93, formerly professor of chemistry, Findlay College, Findlay, Ohio, is now at Baker City, Oregon. In the spring of 1896 he took Creek's fancy advice and made hay. He became assayer for a gold mine, and has made over $50,000, which will be a pleasant surprise to his friends.

We are indebted to Guy L. Stewart, '93, principal of Clayford schools, for several of the items about former students this week. He is doing considerable studying, and is taking an active part in the teachers' associations and farmers' institutes. He wants all members of the class of '95 to keep in mind the Triennial Reunion at M. A. C. next year, and not only to keep it in mind, but to be there. Guy, keeping a record of the class and would be glad to have the members keep him posted.

"Pop, what is promptness?" "Promptness? Well, it is a bad habit of always being on time and getting tired to death trying for it," Guy replied. -Chicago Record.

Official Directory.

Sunday Chapel Service—Praying at 2:30 p.m.
Y. M. C. A.—Hold regular meetings every Thursday evening at 6:30 and Sunday evenings at 7:30. S. H. Fulmer, President. C. W. Loomis, Cor. Secretary.
Y. W. C. A.—Regular weekly meetings for all ladies on the campus Tuesday evenings at 5:30, in the heather's parlor. Meetings on Sunday evenings with the Y. M. C. A.; Miss Edith F. McDermott, President. Miss Alice Georgia, Cor. Secretary.
M. A. G. Grange—Meets every three weeks on Tuesday evening in the Colburnian Society rooms. Prof. C. B. Smith, Master. H. W. Hart, Secretary.
Natural History Society—Regular meeting second Friday evening of each month in the chapel at 7:30. H. C. Shedd, President. W. R. Kedzie, Secretary.
Botanical Club—Meets first and third Friday of each month in the Botanical Laboratory at 6:30. T. Gunson, President. W. E. Kezda, Secretary.
Colburnian Literary Society—Regular meeting every Thursday evening in the middle room of Wills Hall, at 7:30. E. H. Stedwick, President. C. F. Austin, Secretary.
John Deere Delta Fraternity—Meets Friday evenings in the chapiter rooms on fourth floor of Williams Hall, at 7:30. A. A. Baker, President. C. P. Eckroy, Secretary.
Eclectic Society—Meets on fourth floor of Williams Hall every Saturday at 7:30. Prof. C. D. Butterfield, President. Manning A. Bewley, Secretary.
Feronian Society—Meets every Friday afternoon at 1:00 in Hesperian rooms. Miss Sadie Champion, President. Miss Marie Belliss, Secretary.
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A. J. COOK, '00.

In considering briefly this science or vocation, whichever it may be termed, it cannot be thought otherwise than one of the most important occupations in which man is engaged. Other occupations are useful and necessary, but our pursuits are apt to be changed by time, and some of them may entirely disappear, but farming cannot. It is one of the most essential pursuits for the welfare of every one that this calling be honored and prospered. If the efforts and labor bestowed in it are well compensated it is not because it is not energetically and wisely followed. The real secret of success is that this vocation should only be followed by those who already own large, fertile tracts of land, and an abundance of laborers, and that this class can make the farm pay financially.

The statement which John Jacob Astor made, that his first thousand dollars was secured with more difficulty than the rest of his fortune, can in the majority of cases, be applied to this occupation.

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